

## Leadership Tool for Interviewing:

### 21 Interview Questions

- What do you like best about your current job?
- What do you like least?
- What skills do you have that are suited for this position?
- What is important to you in the workplace?
- Why are you applying for this job?
- Who has been the best boss you have reported to and why?
- Who has been the worst boss you have reported to and why?
- How would you describe yourself?
- How would your co-workers describe you?
- What motivates you and why?
- What special skills do you bring to the table?
- What accomplishments are you proud of?
- Why are you in sales?
- What was your greatest failure?
- What should I know about you?
- What has been the secret of your success?
- Tell me about a situation where you overcame adversity
- How do you handle a mean customer?
- Tell me a specific situation when that occurred
- Tell me about your education
- What haven't you learned that you would like to?